



# GRAIN MANAGEMENT

2025/26



OPERATIONAL REVIEW

Your partner in **Agribusiness**



# WORLD-CLASS TECHNOLOGY SECURE STORAGE

## AFGRI

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AFGRI – A member of AGH (AFGRI Group Holdings).

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## OPERATIONAL REVIEW

Each marketing year presents unique challenges, and AFGRI Grain Management remains committed to maintaining high service standards. We aim to ensure that producers can deliver their crops to operational points with minimal disruption. Our tariff structure has been adapted to meet customers' needs, reflecting our commitment to providing tailored solutions.

## SERVICE DELIVERY

The services provided by AFGRI Grain Management at operational points are designed to assume the risks from producers. Once the grain has adequately dried in the fields, it is crucial to transport it to an operational point as quickly as possible. At this stage, AFGRI Grain Management takes on all risks related to quality and quantity after delivery, allowing producers to decide when and how to market their product based on market conditions

## STORAGE AGREEMENT

Clients should sign a storage agreement at the relevant operational points in advance. Alternatively, they can use the AFGRI eAccounts platform by logging in at [afgri.eaccounts.co.za/login](https://afgri.eaccounts.co.za/login) to sign the agreement electronically. First-time users can register on eAccounts at [afgri.eaccounts.co.za/register](https://afgri.eaccounts.co.za/register). Signing the agreement is in the client's best interest, as it provides protection under the terms of the agreement.

## GRAIN DELIVERY INSTRUCTION

To ensure that producers' grain is delivered on the correct contracts, it is crucial to specify the contract and storage option for each load. The necessary documentation is available at operational points

## WORKING HOURS

To minimize risks, working hours will be extended during the crop intake period, allowing producers to harvest and deliver their crops in quick succession.

## GRAIN DRYING

Silos equipped with dryers can dry maize with up to 16% moisture. If the moisture content is between 16% and 17%, special arrangements can be made with the manager under certain circumstances.

### MOISTURE BASIS OF GRAIN AND OIL SEEDS

The moisture basis of grain and oil seeds is as follows:

Sunflower:	9.0%
Maize:	12.5%
Soya beans:	12.0%
Sorghum:	12.5%

Under certain circumstances and where dryers are available, soybeans may be accepted with a maximum moisture content of 14% for drying. This is not a general arrangement, and the decision will be made by the silo manager in conjunction with the regional manager. This action can only be carried out if the circumstances and activities at the silo allow.

### PHYSICAL LOSS DEDUCTION

The physical loss deduction on products is as follows:

Sorghum:	1.75%
Maize:	0.97%
Soyabean:	0.47%
Sunflower	0.47%

### GRAIN CLEANING

If a client needs to clean grain, they may contact the operational point involved to make the necessary arrangements.

### OFF-LOADING OF TRUCKS DURING CROP INTAKE

This year staff will once again be made available to assist with the off-loading of loads during the harvest period. We trust that this service, like in the past, will be valuable to clients.

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## **BENEFITS OF STORING GRAIN AT AFGRI'S OPERATIONAL POINTS**

**Producers may well ask how they benefit from storing their grain at AFGRI.**

**A few of the benefits for producers are set out below:**

- There is no intake rate for first deliveries. Flexible storage options are available for first deliveries, offering the protection of a capped tariff with the option of a seasonal tariff. Different grades and qualities can be stored separately.
- Qualified grain graders are responsible for grading grain.
- Receipt and dispatch of grain are done by means of calibrated mass meters.
- Grain is fumigated.
- Clients receive the same quality and quantity back, regardless of the storage period. Silo certificates, including SAFEX and electronic certificates, can be requested to market grain quickly and efficiently. Stock information is accessible via the internet.
- Consolidation of stock at strategic operational points is possible when circumstances allow..
- Opportunities for strategic stock exchanges can be utilised, with AFGRI's administration assisting clients at competitive rates. Stock confirmation can be provided by email in the required format at minimal rates..
- Niche market products can be stored separately, following specific protocols available upon request.
- Grain can be bagged if needed, and silo activities and setup permit..
- Grain cleaning services are available on request, such as sifting out noxious seeds.
- Grain can also be handled on a throughput basis at silos.
- All operational points comply with the required legislation on food safety.
- Contract administration is also provided

## **SILO CERTIFICATES**

AFGRI only issues electronic certificates on behalf of Electronic Silo Certificates (Pty) Ltd (ESC). The issue cost for certificates is R 4.58/t (Excl VAT), from 1 March 2025.

In cases where grain needs to be dried, certificates will only be issued after the drying process has been completed. Additionally, when low levels of stock occur, this may result in the inability to issue certificates at certain points of operation while stocks are still under fumigation..

### SILO COST RATE STRUCTURE FOR SUMMER GRAIN

(2025/2026 MARKETING SEASON)

**Marketing years to which rates apply are:**

**Sunflower/Soya beans: 1 March to 28 February**

**Maize/Sorghum: 1 May to 30 April**

Clients with first deliveries have an additional option of a protected capped tariff on daily storage, along with the option to choose the seasonal rate. This choice can be exercised per transaction, allowing clients to select between a daily rate and a seasonal rate for each load. Clients must specify their delivery option with each load to confirm their choice. This option is exercised once per load, and no corrections will be made afterward. This important choice is a key part of clients' marketing strategy, and we trust that clients will use this opportunity to their best advantage

### DAILY RATE

**Clients, who intend storing their grain for a short period, are advised to use this option. This option consists of the following components:**

#### 150 DAY CEILING

This daily storage rate option applies to all first deliveries of grain. After 150 days, the storage cost reaches a ceiling, meaning the daily storage rate is payable for a maximum of 150 days after the delivery of a load. This option is only applicable in the first year of delivery and does not apply to transfer stock..

**The daily rate option further consists of the following components:**

**Storage fee:** Invoicing is done at the end of the month, calculated at daily stock.

**Handling out:** Invoicing is done when the grain is dispatched or when a SAFEX Certificate is issued.

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## SEASONAL RATE

Clients who plan to store their grain for an extended period are encouraged to use this option. It includes the following components:

- Storage fee:** The fixed storage fee is invoiced when the grain is dispatched, transferred to another client or new marketing season or when an electronic SAFEX certificate is requested.
- Handling out:** Invoicing is done when the grain is dispatched or when a SAFEX Certificate is issued.

## RATES (EXCLUDING VAT)

BATTERY BRITS	MAIZE R/T	SORGHUM R/T	SOYBEANS R/T	SUNFLOWER R/T
Handling Out	73.18	73.18	82.34	137.24
Storage (R/t/d)	1.13	1.13	1.20	2.17
Fixed storage	117.83	117.83	121.75	206.25
FREE-STATE	MAIZE R/T	SORGHUM R/T	SOYBEANS R/T	SUNFLOWER R/T
Handling Out	66.66	66.66	76.12	132.95
Storage (R/t/d)	1.13	1.13	1.20	2.17
Fixed storage	159.26	159.26	164.28	200.27
MPUMALANGA/ GAUTENG	MAIZE R/T	SORGHUM R/T	SOYBEANS R/T	SUNFLOWER R/T
Handling Out	63.18	63.18	76.39	132.95
Storage (R/t/d)	1.13	1.13	1.20	2.17
Fixed storage	159.26	159.26	164.28	200.27



### RATES (EXCLUDING VAT)

KWAZULU - NATAL	MAIZE R/T	SORGHUM R/T	SOYBEANS R/T	SUNFLOWER R/T
Handling Out	66.66	66.66	76.12	132.95
Storage (R/t/d)	1.13	1.13	1.20	2.17
Fixed storage	143.14	143.14	157.46	275.66
LIMPOPO (NORTHAM & MARBLE HALL)	MAIZE R/T	SORGHUM R/T	SOYBEANS R/T	SUNFLOWER R/T
Handling Out	36.63	63.18	76.12	132.95
Storage (R/t/d)	1.13	1.13	1.20	2.17
Fixed storage	159.26	159.26	164.28	200.27

### PERIOD RATES

Please note that the following grain storage facilities only offer a period rate and do not have a seasonal rate available.

### RATES (EXCLUDING VAT)

BEESTEKRAAL	MAIZE R/T	SORGHUM R/T	SOYBEANS R/T	SUNFLOWER R/T
Handling Out	73.18	73.18	82.34	137.24
Period Storage	58.31	58.31	60.24	102.05

After the initial 4-month period, any stock still in storage at Beestekraal will be charged the period rate and then transferred to the normal daily rate. Standard handling rates and rules will apply

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## RATES (EXCLUDING VAT)

SLABBERTS	MAIZE R/T	SORGHUM R/T	SOYBEANS R/T	SUNFLOWER R/T
Handling Out	66.66	66.66	76.12	132.95
Period Storage	127.41	127.41	131.42	160.22

Stock still in storage at Slabberts after the 8-month period will be charged the period rate and then transferred to the normal daily rate. Standard handling rates and rules will apply.

## THROUGHPUT RATE DURING HARVEST TIME

AFGRI will once again offer a throughput rate for maize at various operational points for clients who wish to supply their maize to buyers during harvest time.

Clients interested in this service should contact AFGRI at the start of the harvest to make the necessary administrative arrangements.

The rate for this service is R37.54/t (Excl VAT), which includes storage and handling out. This is a special contract, and all rates that apply to other contracts do not apply to this specific contract.

Clients should note that this rate only applies when maize is handled at the first operational point on a throughput basis, assuming it is dispatched to a buyer and not another AFGRI operational point.

When grain is dispatched from one AFGRI operational point to another, the following arrangement applies: Initially, the applicable daily or seasonal rate is charged at the first operational point. However, if the grain is dispatched to another operational point, a handling fee of R41.38/t (Excl VAT) applies at the second operational point. The applicable storage fee is also charged for the period the grain is stored, but no handling-out fee will be charged at the second operational point.

ADDITIONAL CONTACT NUMBERS

STOCK ENQUIRY	
Koos Lombard	011 063 2124
Johan Swart	011 063 2244
Ferdie Venter	011 063 2130

SILO COSTS AND STORAGE ACCOUNTS	
Janine Swart	011 063 2125

SILO CERTIFICATES	
Thakgatso Shogole	011 063 2147
Tremaine Abrahams	011 063 2265

LOADING INSTRUCTIONS	
Marne van der Westhuizen	011 063 2916

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## NOTES

### MARKETING OF GRAIN

Developing and implementing a marketing strategy is essential for a profitable farming business. A well-crafted marketing strategy will enable you to make informed marketing decisions, effectively manage price risks, and enhance market returns.

#### The right strategy

Marketing grain commodities to achieve a reasonable selling price involves meticulous planning. It is definitely not a case of "one size fits all." Various marketing strategies are available to producers, and it is important to explore all options to find the best strategy for each agricultural holding. The chosen marketing options can also change yearly. A strategy that was successful one year may need to be adapted to the market climate of the next year.

#### Available marketing options

The following marketing options are available

- Pre-season contracts
- Fixed price contracts
- Minimum price contracts
- Minimum - Maximum contracts
- Deferred pricing contracts
- Basis contracts

### PRE-SEASON CONTRACTS

Pre-season contracts are continuously available before the crops are planted and during the growing seasons.

#### Advantages

- Pre-season contracts include deliveries to the silos and/or directly to the mills (farm loading).

- Prices of the commodity are immediately available. Planning regarding input costs can be exported and credit can be arranged in a timeous function.
- No capital is needed to set up the contract or to give guarantees.
- The contract is binding to both the buyer and the seller.
- Price risks can be handled effectively

### Disadvantages

- A product that is contracted has to be delivered. If the planned surface cannot be planted it will mean that grain will have to be bought on the cash market to comply with the conditions of the contract. In addition to this, drought or too much rain can also harm the cultivation of crops. If the producer cannot meet the demands of the contract and the grain prices rise, it can cost the producer heavily to meet these demands. The facts that buyers generally do not add the so-called force majeure-clause to their contracts, also increases the producer's risk.
- If the price of grain increases after the contract is signed it can mean losses on paper. It is thus of the utmost importance not to enter into agreement for an excess amount of grain but to rather follow a diversified marketing strategy.
- The contract between buyer and seller, once signed is binding. Should the need arise to be release from a contract, it will usually only take place at certain costs.

## FIXED PRICED CONTRACTS

These are contracts that are available during harvest time.

### Advantages

- The harvest size is known to the producer. The risk is thus largely being avoided.
- Risks for force majeure are minimal. During shipping the total amount for which the grain were contracted, is paid over to the producer, as a lump sum. Should an interest factor be linked to this it can be advantageous to market a part of the harvest.

### Disadvantages

- During harvest time the volume of the national harvest is already known to the buyers. Consequently this kind of contract is linked to the market price of the specific product at that specific time. In a surplus year the price can thus be very low.
- The product that is contracted has to be delivered. If hail or very wet conditions delay the harvest process it will mean that grain will have to be bought on the cash market to comply with the demands of the contract.

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## MINIMUM PRICE CONTRACTS

With this contract a minimum price is linked to the product.

### Advantages

- The product will not be sold for less than the known minimum price for the product.
- Should grain prices decrease the producer will be protected against lower prices.
- No capital is needed to set up the contract or to give guarantees, which contributes to a positive cash flow for the producer.

### Disadvantages

- An option cost can be linked to this contract and will be for the seller's account.
- The product must be delivered as in the contract. Circumstances such as hail or very wet conditions that can delay the harvesting process will mean that grain will have to be bought on the cash market to comply with the demands of the contract. The fact that buyers generally do not include a force majeure-clause in the contract, puts a fair amount of risk on the producer.

## MINIMUM - MAXIMUM PRICE CONTRACTS

A minimum price as well as a maximum price is linked to the product.

### Advantages

- The producer will not be paid less than the known minimum price for the product.
- Should grain prices decrease, the producer will be protected from low prices.
- No capital is needed to set up contract or to give guarantees which can contribute to a positive cash flow for the producer.

### Disadvantages

- An option structure cost can be linked to the contract and will be for the seller's account.
- The producer will not be paid more than the known maximum price for the product.
- In some variations of the minimum and maximum price contract the ton measurement that needs to be shipped might be solved should the SAFEX price on a specific date be higher than the maximum price as specified in the contract.

- The product must be delivered as agreed upon in the contract. Circumstances such as hail or very wet conditions that can delay the harvesting process will mean that grain will have to be bought on the cash market to comply with the demands of the contract. The fact that buyers generally do not include a force majeure clause in the while shipping contract, puts a fair amount of risk on the producer.

### DEFERRED PRICING CONTRACTS

With this contract the pricing of the product can be extended and determined at a later stage.

#### Advantages

- The basis on which the contract is priced is known.
- The producer is a market participant without having to pay the margins.
- Should prices increase the buyer will have to adjust the contract prices according to the market prices.
- Storage is limited and will be for the seller's account.
- Contract management is executed by the buyer.
- No capital is needed to set up contract or to give guarantees which can contribute to a positive cash flow.

#### Disadvantages

- The producer isn't hedged against price shuffles should the prices in the grain market decline.

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## BASIS CONTRACTS

By making use of this contract option the basis against which the final price of the product will be determined at a later stage is known to the producer.

### Advantages

- The basis on which the product’s price is based is known.
- The producer is a market participant without having to pay margins.
- Should prices increase the buyer will have to adjust the contract prices according to the market prices.
- Contract management is executed by the buyer.
- No capital is needed to set up contract or to give guarantees which can contribute to a positive cash flow for the producer.

### Disadvantages

- The producer isn’t hedged against price movement.

## TRADING ON THE SOUTH AFRICAN FUTURES MARKET

Agricultural derivatives can be traded on the South African futures market.

### JSE standard contract grain commodities:

JSE COMMODITIES	CONTRACT UNIT
White maize	100 ton
Yellow maize	100 ton
Wheat	50 ton
Sunflower seeds	50 ton
Soybeans	100 ton

- The producer makes use of a broker to do the trading.
- Clear instructions about where to buy or sell contracts has to exist between the producer and the broker.



AFGRI Broking division offers clients (individuals or companies) a facility to hedge price risk of agricultural commodities on the JSE Commodity Derivative Market (SAFEX) and currency risk on the JSE Currency Derivative Market (Yield-X), by making use of futures and options transactions.

### SAFEX grain trading advantages

- Price risk can be lowered.
- The market is user friendly as contracts can be bought as well as sold.
- Costs are known should trading take place.
- Producers are not required to provide grain. The position can be managed and contracts can be bought or sold at a gain or loss.
- Gains can be applied to hedge cash sales.

### Disadvantages of term markets

- A margin must be paid to a clearing house before any trading can take place. This margin can affect the cash flow of producers negatively.
- Standard contract size.

### SUMMARY

Marketing is a necessary part of crop production. In order to develop a sustainable agricultural holding it is necessary to develop a marketing strategy that adapts to every farm. Various mechanisms exist to make decisions regarding the application of marketing instruments in a marketing plan. It is, however, necessary to collect the correct market information and make the correct marketing decisions in time. Apart from the fact that marketing is managerial action that needs attention 365 days of the year there are critical growth periods where bigger decisions need to be made.

### BROKING

JANNIE VAN DER WATT	SUSAN MITTERMEIER
011 063 2729	011 063 2720
082 458 8789	083 415 7467
WILLEM PEYPER	JOHAN DU TOIT
011 0632724	011 063 2723
082 463 8626	072 760 2429

OPERATIONAL POINTS

GENERAL MANAGER OPERATIONS		
Jan de Sousa	011 063 2045	0823741821
WESTERN CAPE		
Area Manager	Pierre Mulder	083 227 7654
Eenboom Bunker	079 499 2267	079 499 2267
Eensgezindt Bunker	011 063 2174	083 450 5865
Klipfontein Bunker	017 624 1021	083 450 5837
Malansdam Bunker	011 063 2792	072 269 0050
KWAZULU NATAL		
Area Manager	Piet Claase	083 288 6743
Bergville Silo	011 070 2410	083 266 3615
Bloedrivier Silo	011 070 2444	083 266 3589
Dannhauser Silo	011 070 2412	082 554 0962
Dundee Silo	011 070 2413	083 266 3594
Mizpah Silo		072 610 2499
Paulpietersburg Silo	011 070 2421	083 266 3612
Pietermaritzburg Silo	011 070 2422	083 446 8458
Vryheid Silo	011 070 2426	083 266 3592

### OPERATIONAL POINTS

Winterton Bunker		083 275 6478
Winterton Silo	011 070 2427	083 266 3596
Chelmsford dam Bunker		072 906 2405
FREE STATE		
Area Manager	Jacques Jacobs	073 109 1155
Afrikaskop Silo	058 653 1230	082 412 3453
Bethlehem Silo	011 070 2411	083 414 5211
Eeram Silo	011 063 3968	083 266 3597
Harrismith Silo	011 070 2429	083 387 3635
Kaallaagte Silo	011 070 2414	083 446 8540
Kransfontein Silo	011 070 2415	083 414 5216
Kruisings Bunker		083 414 5216
Libertas Silo	011 070 2416	083 414 5206
Marquard Silo	011 070 2418	082 412 3410
Meets Silo	011 070 2419	082 412 3466
Monte Video Silo	011 0702428	083 387 4027
Senekal Silo	011 070 2424	083 387 4035
Slabberts Silo	011 070 2425	083 387 4036

OPERATIONAL POINTS

NORTH WEST & GAUTENG		
Area Manager	Jaco Naude	066 267 2232
Bapsfontein Bunker		076 309 2044
Battery Silo	011 063 2753	071 563 3480
Beestekraal Silo	011 063 2109	066 443 1529
Brits Silo	011 063 2895/2906	071 540 7697
Bronkhorstspuit Silo	017 624 1231/1042	083 387 4058
Kaalfontein Silo	011 063 2799	083 446 8519
Northam Silo	011 070 2420	071 587 2408
Pretoria-Wes Silo	011 070 2423	071 561 2385
Ezolimo Bunker		064 838 4117
MPUMALANGA (Middelburg)		
Area Manager	Erik Duvenhage	082 093 8754
Arnot Silo	017 624 1033	083 387 4046
Carolina Silo	017 624 1024	083 414 5204
Lydenburg Silo	011 070 2417	083 450 5838
Marble Hall Silo	017 624 1023	083 387 4003
Middelburg Silo	017 624 1018	083 387 4025

### OPERATIONAL POINTS

Pan Silo	017 624 1027	082 769 4214
Stoffberg Silo	017 624 1051	083 387 4029
Wonderfontein Silo	017 624 1019	083 387 4057
<b>MPUMALANGA (Bethal)</b>		
<b>Area Manager</b>	<b>Stefan van Staden</b>	<b>083 301 0262</b>
Argent Silo	017 624 1556	083 387 3523
Bakenlaagte Bunker	017 624 1382	083 414 5209
Brakfontein Bunker	017 624 1386	082 554 1052
Devon Silo	017 624 1025	076 938 2414
Dryden Silo	017 624 1035	083 387 3709
Hawerklip Silo	017 624 1390	082 554 0915
Kendal Silo	017 624 1388	083 450 5806
Kinross Bunker	017 624 1020	083 387 4059
Kinross Silo	017 624 1044	083 387 4032
Kortlaagte Bunker		072 887 9665
Leslie Silo	017 624 1222	083 387 3653
Ogies Silo	017 624 1049	083 387 3609

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## OPERATIONAL POINTS

Trichardt Silo	017 624 1052	083 387 3960
Vlakfontein Bunker	017 624 1381	083 579 2170
MPUMALANGA (Bethal)		
Area Manager	Jaco Kloppers	079 191 6491
Bethal Silo	017 624 1380	083 414 5205
Broodsniersplaas Bunker		067 598 0430
Davel Silo	017 624 1310	083 387 4022
Dennegeur Bunker	017 624 1010	072 416 8112
Driefontein Silo	017 624 1385	083 450 5860
Ermelo Silo	017 624 1039	083 387 4051
Estancia Silo	017 624 1038	083 446 9269
Lothair Silo	017 624 1045	083 414 5210
Maizefield Silo	017 624 1040	083 387 3475
Overvaal Silo	017 624 1026	083 387 4021
MPUMALANGA (Standerton)		
Area Manager	Hannes Duvenhage	082 926 7658
Amersfoort Silo	017 624 1050	083 387 4043
Greylingstad Silo	017 624 1235	083 387 4049
Harvard Silo	017 624 1041	083 414 5207

## OPERATIONAL POINTS

Hendriksvallei Bunker	017 624 1084	076 512 6792
Holmdene Silo	017 624 1066	083 462 6007
Morgenzon Silo	017 624 1046	083 446 8429
Platrand Silo	017 624 1028	083 387 4030
Vaaldrif Bunker	017 624 1029	072 906 1338
Standerton Silo	017 624 1030	083 387 3605
Val Silo	017 624 1391	083 387 4054
Vogelvallei Bunker	011 063 2324	083 387 4042
GAUTENG ( Nigel)		
Area Manager	Daan Badenhorst	084 952 8402
Balfour Silo	017 624 1047	083 450 5862
Bloekomspruit Silo	017 624 1401	083 387 4063
Eloff Silo	017 624 1036	083 450 5839
Endicott Silo	017 624 1037	083 387 4016
Glenroy Silo	017 624 1228	083 450 5807
Goeiehoek Silo	017 624 1559	083 387 3705
Grootvlei Silo	017 624 1395	083 387 3987
Kliprivier Bunker	011 063 2762	083 271 7121

## OPERATIONAL POINTS

Leeuspruit Silo	017 624 1396	083 414 5213
Meyerton Bunker		083 387 4056
Nigel Silo	017 624 1048	083 387 4019
Palmietfontein Bunker	017 624 1387	082 554 1033

## GRAIN TRADERS

KWAZULU NATAL
Marketer: Klaas Meintjes 066 073 0331
Area Manager: Frikkie Barnard 078 099 2946
BERGVILLE SILO
BLOEDRIVIER SILO
CHELMSFORDDAM BUNKER
DANNHAUSER SILO
DUNDEE SILO
MISPAH SILO
PAULPIETERSBURG SILO
PIETERMARITZBURG SILO
VRYHEID SILO
WINTERTON BUNKER
WINTERTON SILO

GAUTENG
Marketer: Leon Lombard 071 896 5517
Area Manager: Tabbie Lombard 079 872 4233
ARGENT SILO
BRONKHORSTSPRUIT SILO
BAPSFONTEIN BUNKER
DEVON SILO
DRYDEN SILO
ELOFF SILO
HAWERKLIP SILO
KAALFONTEIN SILO
KENDAL SILO



<b>MPUMALANGA: STANDERTON</b>
<b>Marketer: Dewald Fourie</b> 060 601 1934
<b>Area Manager: Tabbie Lombard</b> 079 872 4233
<b>GREYLINGSTAD SILO</b>
<b>HOLMDENE SILO</b>
<b>KINROSS SILO</b>
<b>VAALDRIFT BUNKER</b>
<b>VAL SILO</b>
<b>VOGELVALLEI BUNKER</b>

<b>MPUMALANGA: BETAL</b>
<b>Marketer: Anton Siemens</b> 071 482 1780
<b>Area Manager: Jaco Grobler</b> 082 439 7471
<b>BETHAL SILO</b>
<b>BRAKFONTEIN BUNKER (TRICHARDT)</b>
<b>DAVEL SILO</b>
<b>MAIZEFIELD SILO</b>
<b>MORGENZON SILO</b>
<b>TRICHARDT SILO</b>

<b>MPUMALANGA: DRIEFONTEIN</b>
<b>Marketer: Jacques Oosthuizen</b> 082 510 2810
<b>Area Manager: Jaco Grobler</b> 082 439 7471
<b>BAKENLAAGTE BUNKER</b>
<b>BROODSNYERSPLAAS BUNKER</b>
<b>DRIEFONTEIN SILO</b>
<b>KINROSS BUNKER</b>
<b>KORTLAAGTE BUNKER</b>
<b>LESLIE SILO</b>
<b>OGIES SILO</b>
<b>VLAKFONTEIN BUNKER</b>

<b>MPUMALANGA: MIDDELBURG</b>
<b>Marketer: Dirk van Deventer</b> 071 480 6556
<b>Area Manager: Jaco Grobler</b> 082 439 7471
<b>ARNOT SILO</b>
<b>LYDENBURG SILO</b>
<b>MARBLE HALL SILO</b>
<b>MIDDELBURG SILO</b>
<b>PAN SILO</b>
<b>STOFFBERG SILO</b>
<b>WONDERFONTEIN SILO</b>

<b>MPUMALANGA: NIGEL</b>
<b>Marketer: Albert Myburgh</b> 076 282 7296
<b>Area Manager: Tabbie Lombard</b> 079 872 4233
<b>BALFOUR SILO</b>
<b>DEVON SILO</b>
<b>ENDICOTT SILO</b>
<b>GLENROY SILO</b>
<b>GOEIEHOEK SILO</b>
<b>GROOTVLEI SILO</b>
<b>LEEUSPRUIT SILO</b>
<b>NIGEL SILO</b>
<b>PALMIETF BKR (BALFOUR)</b>

<b>MPUMALANGA: PLATRAN</b>
<b>Marketer: Dennis Kumm</b> 082 852 4648
<b>Area Manager: Jaco Grobler</b> 082 439 7471
<b>AMERSFOORT SILO</b>
<b>HARVARD SILO</b>
<b>HENDRIKSVALLEI BUNKER</b>
<b>PLATRAN SILO</b>
<b>STANDERTON SILO</b>

<b>MPUMALANGA: ERMELO</b>
<b>Marketer: Hanno Fourie</b> 079 914 5592
<b>Area Manager: Jaco Grobler</b> 082 439 7471
<b>CAROLINA SILO</b>
<b>ERMELO SILO</b>
<b>ESTANCIA SILO</b>
<b>LOTHAIR SILO</b>
<b>OVERVAAL SILO</b>

<b>FREE STATE: BETHLEHEM</b>
<b>Marketer: Nico van der Merwe</b> 079 948 1669
<b>Area Manager: Frikkie Barnard</b> 078 099 2946
<b>BETHLEHEM SILO</b>
<b>KAALLAAGTE SILO</b>
<b>LIBERTAS SILO</b>
<b>MARQUARD SILO</b>
<b>MEETS SILO</b>
<b>MONTE VIDEO SILO</b>
<b>SENEKAL SILO</b>
<b>SLABBERTS SILO</b>

## OPERATIONAL REVIEW - 2025/26

FREE STATE: HARRISMITH
Marketer: Ricardo Charilaou 083 275 6194
Area Manager: Frikkie Barnard 078 099 2946
AFRIKASKOP SILO
EERAM SILO
HARRISMITH SILO
KRANSFONTEIN SILO

NORTH WEST
Marketer: Marius Prinsloo 083 566 6321
Area Manager: Tabbie Lombard 079 872 4233
BATTERY SILO
BEESTEKRAAL SILO
BRITS SILO
NORTHAM SILO

WESTERN CAPE
Marketer: Frikkie Brnard 078 099 2946
Area Manager: Frikkie Brnard 078 099 2946
EENBOOM BUNKER
EENSGEZINT BUNKER
KLIPFONTEIN BUNKER
MALANSDAM BUNKER

## GRAIN TRADERS

YELLOW MAIZE	WHITE MAIZE	OILSEEDS
Fritz Bartsch 064 512 6064	Amal Ramkelawon 084 293 8725	Org van der Watt 082 448 7705
Wessel Pretorius 073 112 8881	Maudlin Padiacy 073 848 6346	Une Burger 072 247 2462







**WORLD-CLASS  
TECHNOLOGY  
SECURE STORAGE**